

3rd Quarter 2017

About Gemini Personnel Limited

Established in Hong Kong in 1983, Gemini Personnel is a leading provider of human capital solutions with offices in Hong Kong, Shanghai, Beijing, Guangzhou, Shenzhen, Thailand, Singapore, Hanoi and Ho Chi Minh City.

We work with our clients across a range of industries to secure the top talent in Asia for Temporary, Permanent, Executive and Interim Management assignments.

Outside of recruitment we also provide our clients with Payroll Management, Assessments, Outplacement, Coaching and Training Support Services.

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•Monthly salary is based on a 12-month per year payment and is intended as a guide only. The salary guide is based on actual starting salaries of recent placement made by Gemini and analysis of Gemini's database of vacancies received from clients in 2017. Gemini consultants are always available to advise on categories not shown in this guide.

•If you are interested in our services, please submit your enquiry via our website www.gemini-global.com or email: gemhq@gemini.com.hk



Administration and HR

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-------------------------------|-----------------------|-------------------------------------|
| Secretary | 3+ | 15-18+ |
| Executive Secretary / PA / EA | 8+ | 25-40+ |
| Receptionist | 2+ | 12-20 |
| Driver | 5-10 | 17-22 |
| Administration Assistant | 0-2 | 10-15 |
| Administration Officer | 3-5 | 15-23 |
| Office Manager | 5-10 | 25-40 |
| HR Assistant | 2-4 | 14-18 |
| HR Officer | 4-6 | 18-25 |
| HR Manager | 8-10+ | 30-70 |
| HR Director | 15+ | 70-100+ |
| Training Manager | 10-12 | 50-70 |



Commercial Accounting

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|----------------------|-----------------------|-------------------------------------|
| Accounts Clerk | 1-2 | 11-16 |
| Assistant Accountant | 2-3 | 18-24 |
| Accountant | 3-5 | 25-35 |
| Finance Manager | 8-10+ | 40-60 |
| Financial Controller | 10-12+ | 60-90 |
| Finance Director | 12-15+ | 80-120+ |
| CFO | 15+ | 100-140+ |

Insurance

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|------------------------------|-----------------------|-------------------------------------|
| Claims Officer | 0-3 | 15-30 |
| Claims Manager | 5-10 | 40-70 |
| Underwriter | 0-5 | 15-35 |
| | 6-8 | 35-65 |
| | 8-12+ | 65-100 |
| Actuarial Manager | 0-5 | 45-65 |
| | 6-8 | 50-70 |
| | 8-12+ | 80-120 |
| Business Development Manager | 3-5 | 35-45+ |

Banking

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|--|-----------------------|-------------------------------------|
| Relationship Manager | 3-5 | 30-45 |
| Vice President, Private Banking | 3-5 | 50-80 |
| Customer Services Officer / Supervisor | 5-8 | 12-20 |
| Credit Manager | 5-8 | 30-48 |
| Operations Manager | 6-10 | 40-70 |
| Head of Corporate Banking | 10+ | 90-170+ |

Banking Operation

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-----------------------------|-----------------------|-------------------------------------|
| Client Servicing | 0-4 | 15-40 |
| | 5-8 | 40-65 |
| | 8+ | 70-130 |
| Settlements / Trade Support | 1-4 | 15-40 |
| | 5-9+ | 40-65 |
| Business Analyst / Project | 1-4 | 20-40 |
| | 5-8 | 45-80 |
| | 8+ | 70-100 |



Risk Management-Banking and Financial Services

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|------------------|-----------------------|-------------------------------------|
| Credit Risk | 1-4 5-8 | 18-48 48-75 |
| | 8+ | 75-120 |
| Market Risk | 1-4 | 40-60 |
| | 5-8 | 60-100 |
| | 8+ | 100-167 |
| Operational Risk | 1-4 | 28-48 |
| | 5-8 | 48-65 |
| | 8+ | 65-120 |

Investment Banking

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|--------------------------|-----------------------|-------------------------------------|
| Analyst / Senior Analyst | 1-6 | 25-70 |
| VP | 3-5 | 80-120 |
| Director | 6-9 | 120-200 |
| Managing Director | 10+ | 200+ |



Asset Management

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-----------------------------|-----------------------|-------------------------------------|
| Research Analyst | 1-3 | 20-40 |
| Senior Research Analyst | 4-6 | 40-60 |
| Institutional Sales | 1-4 | 30-60 |
| | 5-9+ | 50-80 |
| Fund / Portfolio Management | 4-6 | 50-80 |
| | 7-10+ | 70-120 |

Private Equity

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-------------------|-----------------------|-------------------------------------|
| Analyst Associate | 1-4 | 25-70 |
| VP | 3-4 | 48-80 |
| Director | 3-5 | 80-120 |
| Managing Director | 6-9 | 120-200 |
| | 10+ | 200+ |



Governance- Banking and Financial Services

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|--|-----------------------|-------------------------------------|
| KYC(due diligence)/ client on-boarding – International banks | 1-4 5-8 8+ | 25-45 45-75 75-100 |
| Compliance - AML/Surveillance | 1-4 5-8 8+ | 25-50 50-120 120-140 |
| Compliance – Control Room | 1-4 5-8 8+ | 30-45 80-110 110-140 |
| Compliance – Investment banking | 1-4 5-8 8+ | 45-75 75-115 115-130 |

Legal

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-----------------------------|-----------------------|-------------------------------------|
| Legal Secretary | 2-5 | 20-40 |
| Company Secretary | 3-5 | 35-40 |
| Company Secretarial Manager | 8+ | 45-70 |
| Paralegal | 1-3 | 20-45 |



Sales and Marketing

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|---------------------|-----------------------|-------------------------------------|
| Marketing Executive | 1-5 | 13-20 |
| Marketing Manager | 6-10 | 25-40 |
| Marketing Director | 10-15 | 50-90 |
| Account Executive | 1-5 | 15-30 |
| Account Manager | 6-10 | 25-45 |
| Account Director | 10+ | 50-70+ |
| Sales Executive | 1-5 | 15-25 |
| Sales Manager | 6-10 | 25-55 |
| Sales Director | 10+ | 60-90 |



FMCG / Retail

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|--|-----------------------|-------------------------------------|
| Retail Operation Executive | 1-3 | 18-25 |
| Assistant Retail Operations Manager | 5-8 | 25-35 |
| Retail Operations Manager | 8-13 | 30-50 |
| Buyer | 2-5 | 15-25 |
| Assistant Buyer Manager | 5-8 | 25-40 |
| Buyer Manager | 8-10 | 40+ |
| Assistant Brand Manager | 3-5 | 25-35 |
| Brand Manager | 5+ | 40+ |
| Product Manager | 5-8 | 30-50 |
| Marketing Manager | 8-10 | 30-50 |
| Marketing Director | 10-15 | 70-120 |
| Key Account Manager | 5-8 | 30-50 |
| Sales Director | 10-15+ | 70-100+ |



Merchandising

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|------------------------|-----------------------|-------------------------------------|
| Merchandising Clerk | 0-1 | 10-12 |
| Assistant Merchandiser | 1-3 | 12-15 |
| Merchandiser | 3-8 | 16-25 |
| Senior Merchandiser | 8+ | 25-35 |
| Merchandising Manager | 10+ | 40+ |
| Merchandising Director | 10-15+ | 60-100+ |



Engineering and Manufacturing

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|---|-----------------------|-------------------------------------|
| Technician/Assistant Engineer | 1-2 | 15-20 |
| Sales Engineer | 2-4 | 15-25 |
| Engineer | 2-5 | 15-25 |
| Senior Engineer | 5-7 | 25-30 |
| Engineering Manager | 8-10 | 35-50 |
| Senior Engineering Manager/ Engineering Director | 10+ | 50-80+ |
| Factory Plant Manager | 8+ | 40-80+ |
| General Manager | 10+ | 70-100+ |



| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-------------------------------------|-----------------------|-------------------------------------|
| Programmer | 0-2 | 15-25 |
| Web Programmer | 1-5 | 15-28 |
| Analyst Programmer | 2-5 | 20-35 |
| Help Desk Support | 1-3 | 13-35 |
| System Support | 1-3 | 13-30 |
| Network Support | 1-3 | 15-30 |
| System Administrator | 1-3 | 15-35 |
| System Analyst | 5-7 | 28-45 |
| System / Network Support Manager | 6-10 | 35-70 |
| Business Analyst | 5-10 | 30-65 |
| IT Manager | 8-12 | 40-80 |
| IT Director | 12-15+ | 80-120+ |



Logistics

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|--|-----------------------|-------------------------------------|
| Shipping Clerk | 1-2 | 12-15 |
| Shipping Manager | 8-10 | 25-35 |
| Sales Coordinator / Administrator | 3-5 | 15-22 |
| Customer Services Representative / Officer | 3-5 | 15-22 |
| Warehouse Supervisor | 5-8 | 15-25 |
| Warehouse and Distribution Manager | 10+ | 35-40 |
| Inventory Controller | 2-5 | 18-25 |
| Inventory Supervisor | 2-5 | 20-30 |
| Operations Manager | 5-8 | 25-45 |
| General Manager | 10-15 | 60-100 |



Procurement & Supply Chain

| Position | Experience (Years) | Monthly Salary Range HK\$ ('000) |
|-----------------------|-----------------------|-------------------------------------|
| Supply Chain Officer | 3-5 | 18-25 |
| Supply Chain Manager | 8-10 | 45-65 |
| Supply Chain Director | 10+ | 65-90 |
| Procurement Manager | 6-10 | 45-65 |
| Procurement Director | 10-15 | 65-95 |



Contact Details - Hong Kong

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